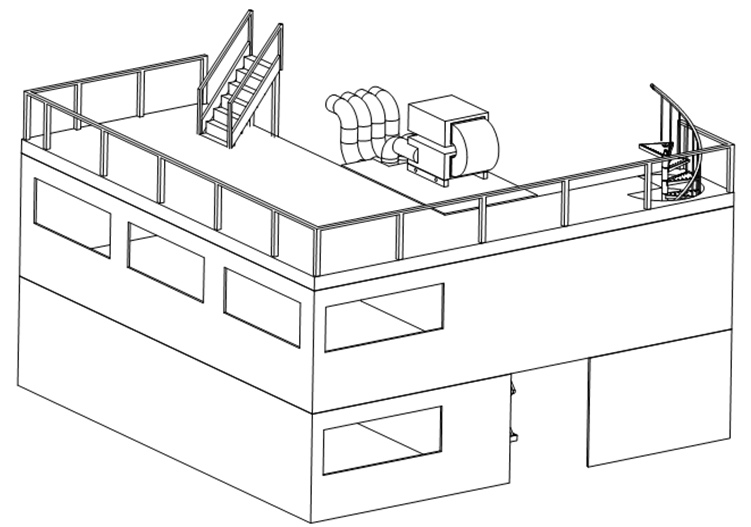
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| --- | --- |
| IKON19  Control hutches  Report for IKON19 | |
|  | |
| Author(s): Gabor Laszlo | Date/time of session:  [*Monday, 29 September 2020, 14.30-14.45*] |
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# Introduction

NSS is going to procure four hutches for instrument teams: NMX, LOKI/FREIA, ODIN and TBL

# Status of the Procurements

## NMX



We have published the NMX tender at the beginning of summer without success.

Status: exploring potential suppliers

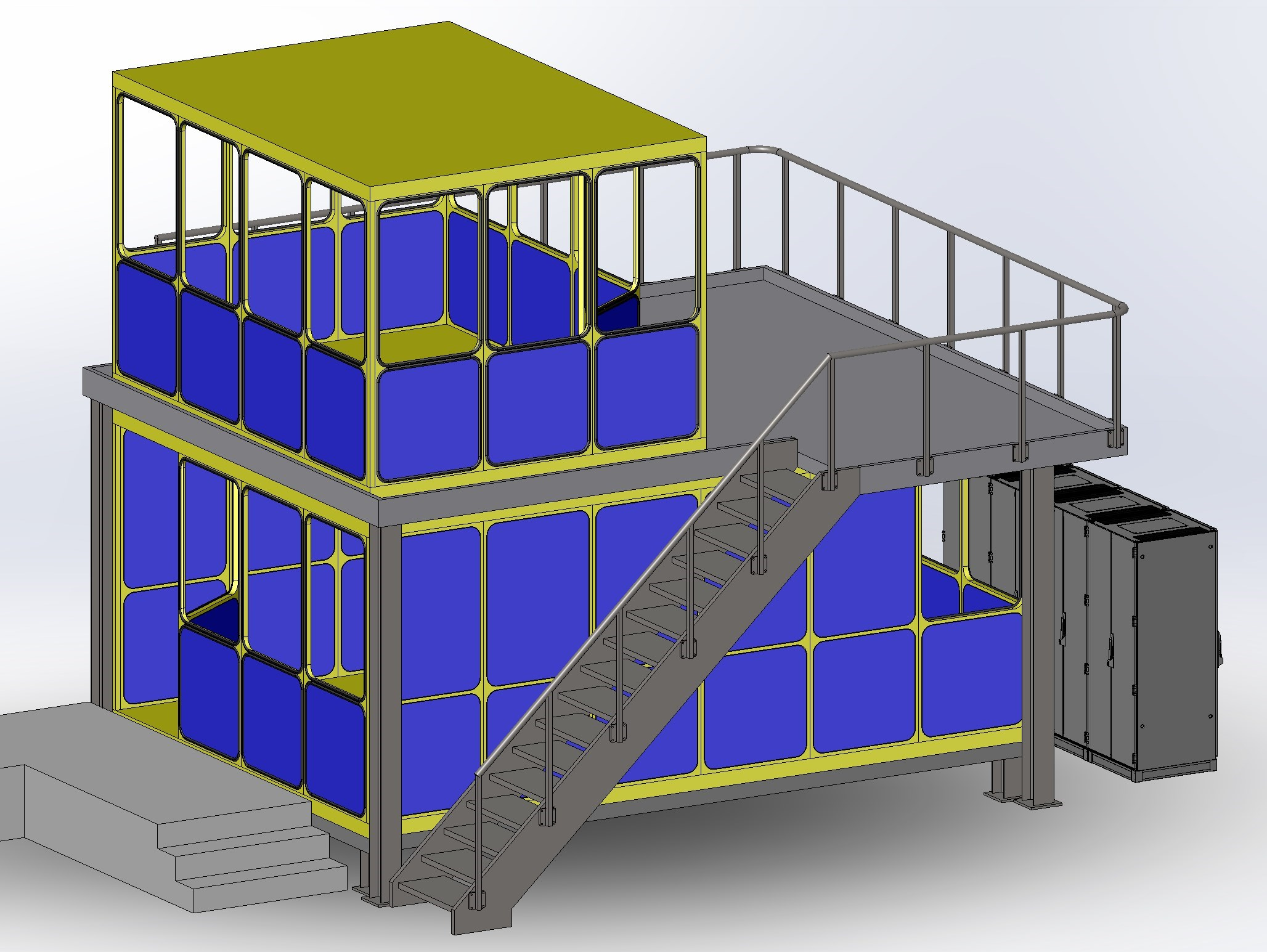
## LOKI/FREIA



We have published the LOKI/FREIA tender during the summer without success.

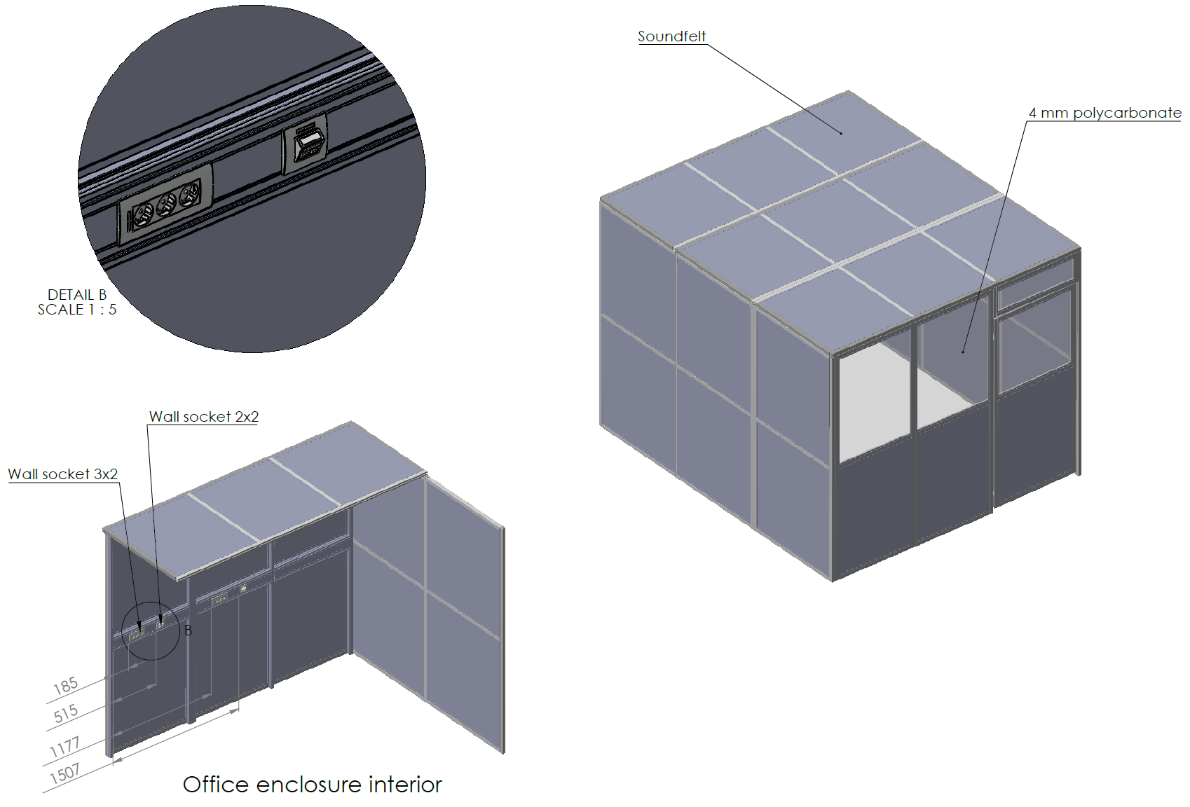
Status: exploring potential suppliers

## ODIN



ESS Procurement has decided not to publish the tender before we find the reasons of the failed procurements and agree on the way forward.

## TBL



The procurement has been postponed until we have an agreed strategy.

## Lessons learnt and potential strategies

* The projects are relatively small and complex the suppliers don´t like these kind of challenges.
* Many companies reported that the scope of the hutch tender is not in their profile.
* Some of them reported that the timing was not right and they did not have the resources to answer.
* Typically, we define requirements instead of specifying solutions, that is not what these suppliers used to. It gives the impression that we don´t know exactly what we want. We have the following options:
* Joint procurements, to create a larger project to be able to invite larger companies.

Disadvantage: Larger companies has larger overheads. In some cases, the price can be significantly higher

* Choose specific solutions and minimize the number of general requirements.

Disadvantage: limits the range of suppliers

* Break down the projects to sub-systems. Expand the scope of the common utilities project to fit out the hutches and find suppliers for the hutch structures separately.

Disadvantage: additional administrative load and resource allocation for ESS.

We are still negotiating and discussing different options with the suppliers.

* Skanska Direkt
* Lindner AG
* [DC-Supply](http://DC-SUPPLY.DK)
* [Jacobs CMS UK Field Solutions](http://www.jacobs.com)
* [MOE](https://www.moe.global/)
* [Constructor Sverige AB](https://www.constructor.se/)
* <https://www.indus.se/>
* <https://www.moelven.com/se/>
* <https://www.pcsmodulsystem.se/>
* [Lindner](http://lindner-group.com)